Official trade show of the industry and main event of the mechanical industry in 2018, the second edition of FEIMEC — Brazil International Machinery and Equipment Exhibition, confirmed the industry confidence on the resumption of the economic growth. FEIMEC 2018 took place at São Paulo Expo from April 24 to 28.

SECTORS PRESENT
• MACHINERY AND EQUIPMENT
• MACHINE-TOOLS
• AUTOMATION, CONTROL AND MEASUREMENT
• TOOLS AND DEVICES
• WELDING AND SURFACE TREATMENT
• EQUIPMENT FOR MOVEMENT AND STORAGE
• ENGINES, COUPLINGS, REDUCERS AND GEARS
• FURNACES, OVENS, BOILERS AND THERMAL TREATMENT
• VALVES, PUMPS, COMPRESSORS AND HIDRAULIC AND PNEUMATIC EQUIPMENT
• BANKS AND PROMOTION AGENCIES
FEIMEC 2018 BALANCE SHEET

MORE THAN 50,000 PROFESSIONALS FROM THE INDUSTRY VISITED THE TRADE SHOW

MORE THAN 460 EXHIBITORS

MORE THAN 900 NATIONAL AND INTERNATIONAL EXHIBITING BRANDS

MORE THAN 54,000 SQM OF EXHIBITION AREA

MORE THAN 60 HOURS OF EDUCATIONAL CONTENT
The exhibition received visitors from all states of Brazil and from 40 countries.
Visitors by industry

- **29.26%** Metallurgical Industry
- **12.20%** Automotive Industry
- **5.46%** Electro-electronic Industry
- **4.99%** Auto Parts Industry
- **2.58%** Chemical Industry
- **2.40%** Food and Beverage Industry
- **2.37%** Packaging Industry
- **1.47%** Aerospace Industry
- **1.39%** Agricultural Machinery Industry
- **1.35%** Oil and Gas Industry
- Others:
  - Furniture / Wood
  - Pharmaceutical
  - Mining
  - Petrochemical
  - Naval
  - Eolian
  - Abrasives
  - Agribusiness
## VISITATION

### What do visitors look for at FEIMEC?

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Machinery and Equipment</td>
<td>18.53%</td>
</tr>
<tr>
<td>Automation, Control and Measurement</td>
<td>11.53%</td>
</tr>
<tr>
<td>Tools and Devices</td>
<td>10.40%</td>
</tr>
<tr>
<td>Machine-Tools</td>
<td>9.23%</td>
</tr>
<tr>
<td>Hydraulic and Pneumatic Equipment</td>
<td>6.68%</td>
</tr>
<tr>
<td>Welding</td>
<td>5.70%</td>
</tr>
<tr>
<td>Engines, Couplings, Reducers and Gears</td>
<td>5.55%</td>
</tr>
<tr>
<td>Valves, Pumps and Compressors</td>
<td>5.11%</td>
</tr>
<tr>
<td>Equipment for Movement and Storage</td>
<td>4.71%</td>
</tr>
<tr>
<td>Service Providers for the Machinery and Equipment Industry</td>
<td>4.54%</td>
</tr>
<tr>
<td>Miscellaneous Machines for Plastic and Rubber</td>
<td>3.99%</td>
</tr>
<tr>
<td>Thermal and Surface Treatment</td>
<td>3.94%</td>
</tr>
<tr>
<td>Furnaces, Ovens, Boilers and Thermal Treatment</td>
<td>3.54%</td>
</tr>
<tr>
<td>Foundry and Forging</td>
<td>3.31%</td>
</tr>
<tr>
<td>Environmental Treatment Equipment</td>
<td>2.39%</td>
</tr>
<tr>
<td>Others</td>
<td>0.84%</td>
</tr>
</tbody>
</table>

85% of visitors play an important role in the company’s purchasing process.

90% of the visitors look for new suppliers, buy products and services and research for new technologies, solutions and market releases.

99% of the visitors intend to return to FEIMEC 2020.
QUALIFIED VISITATION

Leading market companies visited **FEIMEC 2018**
INTERNATIONAL ROUND OF BUSINESS

COUNTRIES
SOUTH AFRICA / ARGENTINA
CHILE / PERU / RUSSIA

US$ 9 MILLION
GENERATED IN BUSINESS

9 INTERNATIONAL BUYERS

166 MEETINGS

39 PARTICIPATING NATIONAL MACHINE MANUFACTURERS
The **Advanced Manufacturing Demonstrator** was one of the great highlights of FEIMEC 2018 and worked as an “open laboratory”, where in practice, the integration technologies of more than 20 industrial partners were shown.

Headed by **ABIMAQ**, the Advanced Manufacturing Demonstrator was developed along with companies and **SENAI** technical achievement. The project had the sponsorship of **BNDES** and of companies like **Balluff, Beckhoff, Bosch Rexroth, Dassault Systemes, Furukawa, Informa Exhibitions, KUKA, Metal Work, PPI-Multitask, Prensas Schuler, Romi, Schneider, Sick, SKA and TOTVS**.
The Parque de Ideias was a pioneering initiative that brought together some of the most important educational institutions in the country (FAAP, FEI, ITA, Instituto Mauá de Tecnologia, UFSC and USP), as well as exhibitors and partner entities of the trade show (Cydak, IMI Norgren, PILZ, UPS, ABII and Sebrae SP).

Every day, the place was taken by manufacturers, industry professionals and technical schools and engineering students, who attended the 38 free presentations about innovation given by important names in the sector and they could know at first hand, at the stands, the projects of the universities that collaborate with the industry development.
SIMULTANEOUS EVENTS

VII – INTERNATIONAL SYMPOSIUM OF EXCELLENCE IN PRODUCTION: BIG DATA BRASIL, SCANNING COMPETITIVENESS

Organized by VDI-Brasil, Brasil – Germany Association of Engineers, and comprised of discussion panels on the theme Big Data and its application in several sectors of the industry.

WORKSHOP – WELDING PRODUCTIVITY WELDING! REDUCING COSTS AND INCREASING PRODUCTIVITY

Max Wendel Morais, instructor of welding professional training from SENAI, presented the theme “Welding processes, labor qualification and quality control.

FORUM RP2M

Programming consisting of two roundtable discussions with the purpose of discussing the forms of integration between the demand and supply of technological services under the concepts of Industry 4.0.
FEIMEC
Brazil International Machinery and Equipment Exhibition

SEE YOU IN
2020!

MAY 5 - 9, 2020
SAO PAULO EXPO
Exhibition & Convention Center
BRAZIL

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